

# Twinning with Reality

Nicholas Stancioff Funding for Future/Ekubirojs

ORGANIZED BY:





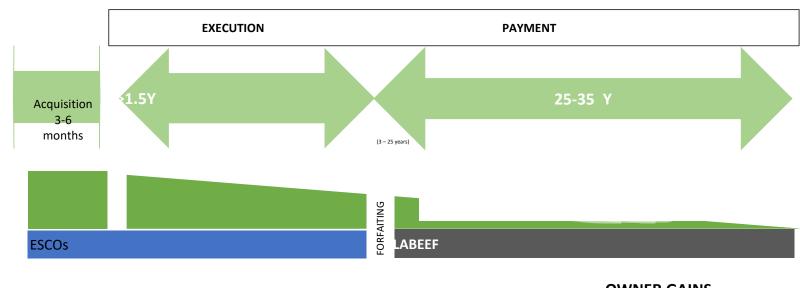




# LABEEF sells performance, safety, health and comfort targets and buys low risk









ESCO returns

REWARDS



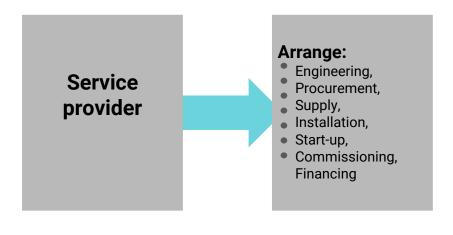
**CLIENT** 

Pre-EnPC

SIGNATURE

#### **Scope and services in the Energy Performance Contract Plus**





**EnPC** 

**SIGNATURE** 

- Energy Savings Guarantee
- Comfort standards
- Measurement and verification

#### **Operation and Maintenance:**

- Periodic maintenance activities
- Mid-term preventative maintenance activity
  Long term provisioned maintenance activities
  Administration, Emergency calls, building insurance

# Cooperation: Between flat owners and tenants and the

Between flat owners and tenants and the ESCO and subcontractors

#### **Contractual Fees for:**

- Energy and domestic hot water (metered)
- Renovation works
- Operation and maintenance

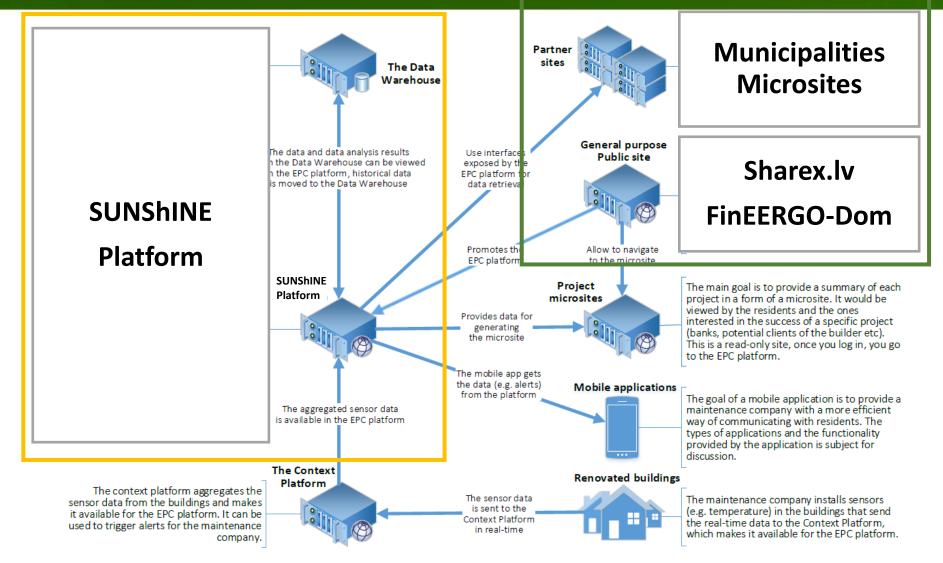


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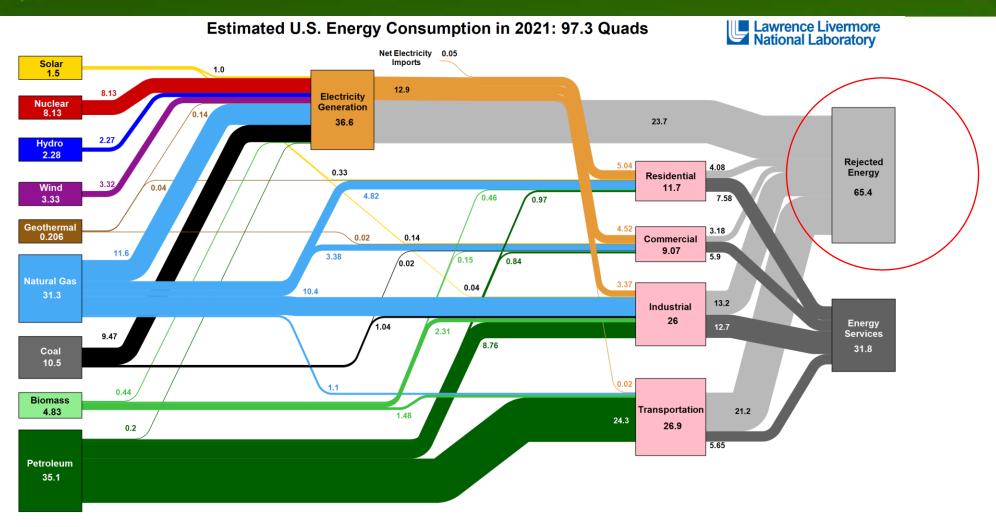
**WORKS** 



### ARCHITECTURE







Source: LLNL March, 2022. Data is based on DOE/EIA MER (2021). If this information or a reproduction of it is used, credit must be given to the Lawrence Livermore National Laboratory and the Department of Energy, under whose auspices the work was performed. Distributed electricity represents only retail electricity sales and does not include self-generation. Experts consumption of renewable resources (i.e., hydro, wind, geothermal and solar) for electricity in BTU-equivalent values by assuming a typical fossil fuel plant heat rate. The efficiency of electricity production is calculated as the total retail electricity delivered divided by the primary energy input into electricity generation. End use efficiency is estimated as 65% for the residential sector, 65% for the commercial sector, 21% for the transportation sector and 49% for the industrial sector, which was updated in 2017 to reflect DDE's analysis of manufacturing. Totals may not equal sum of components due to independent rounding. LIAKL-MI-410527

# The Green Wave

• When will it come?

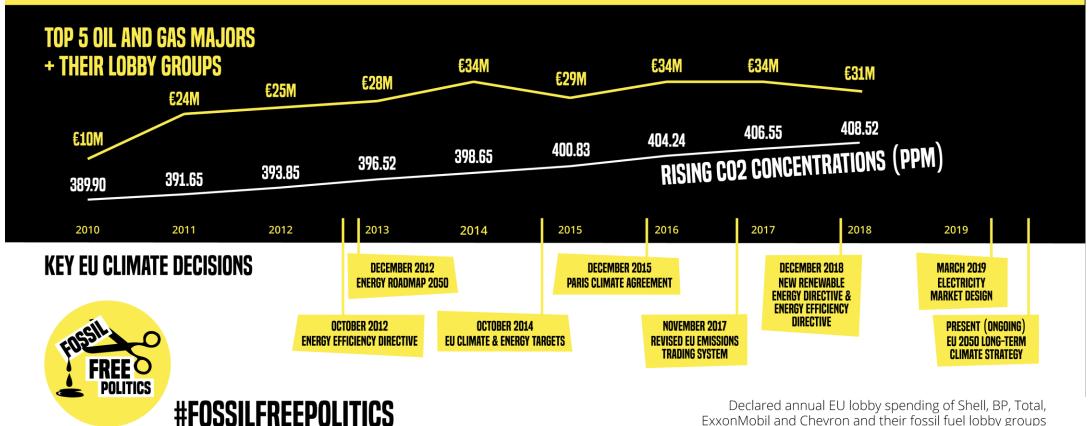
BUILDING DIGITAL TWIN ASSOCIATION buildingdigitaltwin.org



# One example of power



## MONEY SPENT EACH YEAR BY BIG OIL AND GAS TO INFLUENCE EU DECISIONS



ExxonMobil and Chevron and their fossil fuel lobby groups



# Status of EE First Principle



## dEEp retrofits - the obvious

Renovation Rate - no scale < .2% deep (without monitoring)

No lobby – vs renew vs carbon vs automotive vs developers

#### **Policies**

programs canabilizing

programs locking out future savings

programs without accountability

## **Increasing Inequalities**

Leads to lack of trust



# How to unlock the \$ and motivation the Wave need?



Harmonized national policies reaching across election mandates: 20 year needed - 10 year minimum

Policies requiring EE First with real consequences

Digital Financial Instruments integrated in FLC TWIN

before

during

after



#### What we need



## Digital twins combined with Financial Platforms would result in:

Closing ressources gap:

**Reduced Transaction costs** 

Reduced Information Asymmetry

Negawatts first

Local Watts second

Central management and distributed Production & Storage





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